FFEDA 2025 ANNUAL CONFERENCE AND TRADE SHOW EXHIBITOR AND SPONSORSHIP OPPORTUNITIES



JUNE 20 - 22, 2025 FFEDA ANNUAL CONFERENCE AND TRADE SHOW MISSION RESORT + CLUB 10400 FL-48 HOWEY-IN-THE-HILLS, FL

(Resort located 35 minutes NW of Orlando)

HOTEL RESERVATIONS: 800-874-9053

MENTION YOU ARE WITH THE

FLORIDA FIRE EQUIPMENT DEALERS ASSOCIATION

SPECIAL CONFERENCE RATE \$165.00 PER NIGHT

RESORT AND PARKING FEES ARE WAIVED FOR FFEDA

2025 FFEDA ANNUAL CONFERENCE & TRADE SHOW EXHIBITOR/SPONSORSHIP AGREEMENT

June 20-22, 2025 • Mission Resort + Club, Howey-in-the-Hills, Florida

(Resort location 35 minutes NW of Orlando)

REGISTRATION INFORMATION

| PLEASE COMPLETE THIS INFORMATION AS IT SHOULD A | PPEAR IN THE ONSITE PRINTED PROGRAM: |
|---|--|
| Company: | |
| Exhibit Contact Person: | Title: |
| Address: | |
| (address listing for onsite program) | |
| City/State/Zip: | |
| Telephone: () | Fax: () |
| Email: | Website: |
| Description of Products/Services for Printed Program (25 words | or less): |
| Note: The person listed above will appear in the printed cor receive the exhibitor kit and other show materials, please li | nference program. If this person is not the person who should st below the name and address of the pre-show contact: |
| Name: | |
| Address: | |
| | |
| Phone/Fax/Email: | |
| SPONSORSHIP SELECTION: | |
| Sponsorship(s): | |
| BOOTH FEES: | |
| Tabletop Display(s) @ \$395 for FFEDA M embers (<i>addi</i> | Wannel Arbling available for \$425 apply |
| Tabletop Display(s) @ \$393 for Non-Members | tional tables available for \$135 each) \$ \$ |
| Sponsorship(s) (listed above) | \$ |
| | Grand Total \$ |
| PAYMENT TYPE: | |
| ☐ Check Enclosed (<i>made payable to FFEDA</i>) Check #: | |
| Credit Card: □MC □Visa □AMEX Charge Amoun | t: \$ |
| Card Number: | _ Exp. Date: Sec. Code*: |
| Signature of Cardholder: | Print Name of Cardholder: |
| Billing Address & Zip Code: | |
| *This is the 3 digit number found next to the signature area on the back of your o | eard. AMEX: This is the 4 digit number found on the front of your card. |
| CONTRACT AGREEMENT | |
| understand that this application becomes a contract when the conditions of this contract. Contract will not be accepted | |
| Signature of Authorized Representative: | |
| Title: | Date: |

Payment along with signed agreement may be mailed to: FFEDA, 325 John Knox Rd, Ste L103, Tallahassee, FL 32303. Credit card orders may be faxed or emailed, along with signed agreement to (850) 222-3019 or ffeda@executiveoffice.org Payment must accompany signed agreement in order to reserve exhibit space and ensure acknowledgement in printed materials.

2025 FFEDA TERMS OF EXHIBITOR/SPONSORSHIP AGREEMENT

1. AGREEMENT

The following terms shall become binding upon acceptance of this agreement between the applicant and his/her employees and the Florida Fire Equipment Dealers Association (FFEDA), the meeting and exhibit host.

2. SETUP

4:00 p.m. - 6:00 p.m.

Friday, June 20, 2025

7:30 a.m. – 8:45 a.m.

Saturday, June 21, 2025

TRADE SHOW HALL HOURS

9:00 a.m. – 11:30 a.m.

Saturday, June 21, 2025

BREAKDOWN

12:00 p.m. – 1:00 p.m.

Saturday, June 21

3. PUBLIC POLICY

Exhibitors are charged with knowledge of all ordinances and regulations pertaining to taxes, health prevention, customs and public safety while participating in this event. Compliance with such laws is mandatory for exhibitors and the responsibility of the exhibitor.

4. USE OF EXHIBIT SPACE

Exhibitors shall reflect their company's highest standards of professionalism while maintaining exhibit space during trade show hall hours. No exhibitor shall assign, sublet or share the space without the written permission of FFEDA.

5. DAMAGE TO PROPERTY

Exhibitors are liable for any damage caused to building, floors, walls, columns, or to standard exhibit equipment or to other exhibitor's property. Exhibitors must not apply paint, lacquer, adhesive or any other coating to building, columns, floors, or to standard exhibit equipment.

6. FOOD SERVICE

FFEDA reserves the right to provide food and beverage service in the trade show hall.

7. CANCELLATION

No cancellation shall be acknowledged unless received by FFEDA's Tallahassee office in writing by email, fax or mail. Should an exhibitor wish to cancel 30 days or more before the set-up date, a 50% refund will be made by FFEDA; no refunds will be made for cancellations with less than 30 day's notice. Sponsors who wish to cancel must submit a written cancellation request to the FFEDA office 60 days prior to the conference to receive an adjusted refund based on expenses related to said sponsorship that may have already been spent. All sponsorship cancellation requests received with less than 30 day's notice will receive up to a 50% refund of the fees paid.

8. FIRE AND SAFETY REGULATIONS

All local regulations will be strictly enforced and the exhibitor assumes all responsibility for compliance with such regulations. Fire hose cabinets and fire exits must be left accessible and in full view at all times. All disposable materials and decorations must be flameproof and subject to inspections.

9. LIABILITY AND INSURANCE

The hotel management and FFEDA will take all reasonable precautions to avoid the loss of exhibitor's property by theft or fire, but under no circumstances shall the hotel management or FFEDA be responsible for such losses, and it is recommended that exhibitors cover their property with suitable insurance.

10. ELIGIBLE EXHIBITS

FFEDA reserves the right to determine the eligibility of any company or products for inclusion in the meeting and reserves the right to reject, evict or prohibit any exhibit in whole or in part, or any exhibitor, or his representatives, with or without giving cause.

11. NOISY AND OBNOXIOUS EQUIPMENT

The operation of whistles or any objectionable device will not be allowed. After the trade show hall opens, noisy and unsightly work will not be permitted.

12. EXHIBITOR SALES TAX

Per Florida tax laws, this agreement prohibits the exhibitor from making or offering to make sales of taxable goods or services without obtaining an Annual Resale Certificate (Form DR-13) from the purchaser. For more information, contract the Florida Department of Revenue or visit www.myflorida.com/dor/taxes/trade sut.html.

2025 FFEDA ANNUAL CONFERENCE & TRADE SHOW

June 20-22, 2025 • Mission Resort + Club, Howey-in-the-Hills, Florida (35 min NW of Orlando)

SPONSORSHIP OPPORTUNITIES

Thank you for your support of the 2025 FFEDA Annual Conference & Trade Show! Please select the level and event (if applicable) you would like to sponsor.

All sponsorships will receive the following benefits:

- Recognition in promotional materials*
- > Recognition on signage at the conference
- Recognition in-person at the conference

- > Recognition on website
- > Recognition in post-conference newsletter
- Excel List of all FFEDA members to promote your show specials

| DIAMOND SPONSOR - \$6,000 (1 Diamond Sponsorship Available) Also includes Year-long recognition in our quarterly publication Fire Line and Year-long recognition in a special section of the FFEDA website www.ffeda.com ➤ Sole sponsorship of ONE of the following (please choose one): □ FFEDA Annual Conference Luncheon on Saturday, June 22 □ General Diamond Sponsorship − customized to sponsor |
|--|
| PLATINUM SPONSOR - \$5,000 (3 Platinum Sponsorships Available) Sole sponsorship of ONE of the following (please choose one): □ Friday Night Reception for Attendees on Friday, June 21 □ Registration Desk Sponsorship with signage and recognition □ General Platinum Sponsorship – customized to sponsor |
| GOLD SPONSOR - \$3,000 (3 Gold Sponsorships Available) ➤ Sole sponsorship of ONE of the following (please choose one): □ FFEDA Annual Golf Tournament on Friday, June 21 □ Attendee Trade Show Bags (includes both Sponsor and FFEDA logos) □ General Gold Sponsorship – customized to sponsor |
| SILVER SPONSOR - \$2,000 (4 Silver Sponsorships Available) ➤ Sole sponsorship of ONE of the following (please choose one): □ Continental Breakfast in Trade Show Hall for all attendees on Saturday, June 22 □ Afternoon Break for all attendees on Saturday, June 22 □ General Silver Sponsorship – customized to sponsor |
| BRONZE SPONSOR - \$1,000 (4 Bronze Sponsorships Available) ➤ Sole sponsorship of ONE of the following (please choose one): □ Attendee Lanyards (Company Name will be printed on the lanyard) □ Attendee Notepads □ General Bronze Sponsorship – customized to sponsor |
| SUPPORTING SPONSOR - \$500 (<i>Unlimited Supporting Sponsorships Available</i>) > Supporting Sponsors will get recognition during the conference but will not sponsor a specific item or event |

If you have an idea for another sponsorship opportunity, please contact FFEDA at (850) 224-0711 or by email at ffeda@executiveoffice.org

^{*} Signed Sponsorship Agreement and Sponsor logo in EPS, JPG or TIFF 300 dpi format must be returned by **May 16, 2025** to be recognized in onsite and post-conference materials.

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ADDITIONAL ONSITE REPRESENTATIVE FORM

Each exhibit booth registration includes one (1) full registration for an onsite company representative. Any additional representative who would like to attend the 2025 FFEDA Annual Conference & Trade Show must complete this registration form and return along with payment information to the FFEDA office.

| Exhibiting Organization: | | | | | | | |
|--|---------------------------------|-----------------|------------|--|--|--|--|
| Representative Name(s) | Registration Fee | Events At | tending | | | | |
| (1)(Print name exactly as it is to appear on name badge) | COMP | Fri. Reception | Sat. Lunch | | | | |
| (Print name exactly as it is to appear on name badge) | | | | | | | |
| (2)(Print name exactly as it is to appear on name badge) | \$125.00 | | | | | | |
| | | | | | | | |
| (3)(Print name exactly as it is to appear on name badge) | _ \$125.00 | _ | J | | | | |
| (4)(Print name exactly as it is to appear on name badge) | \$125.00 | | | | | | |
| | | Night Decention | Caturday | | | | |
| The \$100.00 fee includes entry into the Trade Show continental breakfast, Saturday lunch and Saturday | afternoon seminars. | , | • | | | | |
| | Total: | | | | | | |
| CANCELLATIONS: Written notification is required for all refunds. Refund requests received by May 15, 2025 will receive a refund less a \$50 administrative fee. No refunds will be paid after May 16, 2025. Registrations are transferable. Payment Information | | | | | | | |
| ☐ Check Enclosed (made payable to FFEDA) Check Num | ber: Amour | nt Enclosed: | | | | | |
| | X Amour | | | | | | |
| Card Number: (*3 digit number on back of card. AMEX users: 4 digit number of | Exp. Date: on front of card) | _Sec. Code*: _ | | | | | |
| Name on Card: | | | | | | | |
| Signature of Cardholder: | | * | | | | | |
| - | | | | | | | |
| Billing Address: | | | | | | | |

Payment along with signed agreement may be mailed to: FFEDA, 325 John Knox Rd, Ste L103, Tallahassee, FL 32303. Credit card orders may be faxed, along with signed agreement to (850) 222-3019, or emailed to ffeda@executiveoffice.org

2025 FFEDA CHARITY GOLF TOURNAMENT

Friday, June 20, 2025
Mission Resort + Club
Mission Resort Golf Club - Las Colinas Course
10400 FL-48, Howey-In-The-Hills, FL 34737
(Resort located 35 minutes NW of Orlando)
7:30 a.m. Start Time

The FFEDA Annual Golf Tournament offers suppliers the opportunity to network with fire equipment dealers from throughout the state of Florida. Again this year, FFEDA has teamed up with The Children's Burn Foundation of Florida to help raise funds for burn victims. Don't miss out on this opportunity to show off your golf skills, have fun with colleagues and potential clients and support an important charity!

A great way to thank your clients for their support is to sign them up to play in your FFEDA foursome. Sign them up now and FFEDA will guarantee that you will play together on the same team(s). Sponsorship opportunities are also available. There will also be many opportunities onsite during the tournament to make donations to the charity. Team Up with the Children's Burn Foundation of Florida and FFEDA to play golf and help children!

Charity: The Children's Burn Foundation of Florida, Inc.: CBFF is a non-profit organization dedicated to addressing the needs of children who have suffered severe burn injuries. The charity provides special programs and services which focus on assisting children and their families in rehabilitation, social adjustment, and motivation to facilitate main-streaming them back into society as productive people.

Handicap:

\$115.00 per person (Rate includes greens fees, cart fees, range balls and bag handling)

Name of Golfer(s):

PLEASE REGISTER PRIOR TO MAY 16, 2025 TO HELP US GUARANTEE FINAL NUMBERS WITH THE GOLF COURSE.

| | | | | | | Handicap: |
|-----------------|--------------------|-------------|---------------|------------|-----------------------|-------------|
| | | | | | | Handicap: |
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| Company: | | | | | | |
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| PAYMENT | TYPE: | | | | | |
| ☐ Check Enclo | osed (<i>made</i> | e payable t | to FFEDA) Che | eck #: | Check Amo | ount: \$ |
| Credit Card: | □мс | □Visa | □AMEX | Charge Amo | unt: \$ | |
| Card Number: | | | | | Exp. Date: | Sec. Code*: |
| Signature of C | ardholder: | | | | Print Name of Card | holder: |
| Billing Address | s & Zip Coc | le: | | | | |

Return Golf Registrations to FFEDA at fax: 850-222-3019, by email: ffeda@executiveoffice.org or by mail to FFEDA, 325 John Knox Rd #L103, Tallahassee, FL 32303

*This is the 3 digit number found next to the signature area on the back of your card. AMEX: This is the 4 digit number found on the front of your card.

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DOOR PRIZE DONATION FORM

This year, door prizes will be awarded following the Trade Show on Saturday, June 21, 2025. If you would like to make donations please return this completed form to the FFEDA office prior to June 13, 2025.

| Name: | | | |
|-------------------------|--|-------|-----------------|
| Company: | | | |
| Address: | | | |
| City: | | Zip:_ | |
| Phone: | | | |
| Email: | | | |
| Item(s) to be donated*: | | | |
| Item Description | | | Estimated Value |
| | | | |
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*Please bring your donations to the FFEDA Registration Desk or FFEDA Booth prior or during the Trade Show.

Return form to FFEDA by fax at (850) 222-3019, email at ffeda@executiveoffice.org, or by mail to FFEDA, 325 John Knox Rd, Ste L103, Tallahassee, FL 32303.

FLORIDA FIRE EQUIPMENT DEALERS ASSOCIATION, INC.

325 John Knox Rd, Ste L103, Tallahassee, FL 32303 Phone: 850/224-0711 Fax: 850/222-3019

ASSOCIATE MEMBERSHIP APPLICATION

| COMPANY NAME: | | | | — |
|--------------------------------|--|-----------------------------------|---|-------|
| LEGAL NAME OF BUSINESS: _ | | | | |
| STREET ADDRESS: | | | | |
| MAILING ADDRESS: | | | | |
| YEARS IN BUSINESS: | # OF EMPLOYEES: | LEGAL STRUCTURE: | ☐ Sole Proprietorship ☐ Other ☐ Corporations ☐ Partne | |
| PHONE: | FAX: | E-MAIL: | | |
| COMPANY OWNER(S) AND OFF | FICERS: | | | |
| | | | ☐ Owner ☐ President☐ Manager ☐ Qualifier | |
| | | | | |
| (FOR THE FI | INITIATION FEE | E: \$50.00 WAIVED | | |
| SIGNATURE OF APPLICANT: _ | | | DATE: | |
| ∠ YES – To the best of my know | wledge, all information provided is accura | ate. Furthermore, my organization | meets all the requirements of member | ship. |
| PAYMENT: | | | | |
| ☐ Check Enclosed | ☐ American Expres | ss Mastercard | □ Visa | |
| Account #: | | Ex | piration Date: | |
| Name on Card | | | Security Code: | |
| Signature of Cardholder | | | | |

PLEASE FORWARD THIS APPLICATION ALONG WITH PAYMENT TO: FFEDA, 325 JOHN KNOX RD, STE L103, TALLAHASSEE, FL 32303 OR FAX TO 850/222-3019 OR EMAIL: FFEDA@EXECUTIVEOFFICE.ORG